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**OSWC Program (Subject to Change)** 

For a printable MS Word document containing the schedule click here. Some papers are online and have been linked. If the paper title is underlined then it is online and available for downloading.

### Wednesday February 9

4:00-4:30 Welcome (families welcome: a chance for them to meet up)

4:30-5:00 Introduction (reminder of OSWC history and goals)

5:00-7:00 Economics vs. Sociology: Crucial Experiments

Chair: Bill McKelvey (UCLA)

#### Panelists:

Anne Marie Knott	Wharton	Paper Available: <u>KNOWLEDGE DYNAMICS:</u> Reconciling Competing Hypotheses from Economics And Sociology
Lyda Bigelow	Washington U.	Paper Available: Efficient Alignment and Survival in the U.S. Automobile Industry
Olav Sorenson	UCLA	Paper Available: <u>The Social Structure of Entrepreneurial</u> Activity: Geographic Concentration of Footwear Production in the US, 1940-1989
Scott Stern	МІТ	Paper Available: Do Scientists Pay to be Scientists?

## 7:00-9:00 Introduction to Poster Session

**Chair: Tammy Madsen** 

Nicole Biggart	University of California, Davis	Paper Available: <u>Banking on Each Other: The</u> <u>Situational Logic of Rotating Savings and Credit</u> <u>Associations</u>
Hugh Gunz	University of Toronto	Paper Available: <u>Boundarylessness revisited: The</u> <u>case of biotechnology careers (with Martin Evans</u> <u>and R. Michael Jalland)</u>
Teresa Lant	New York University	Paper Available: <u>Capabilities in Emerging Fields:</u> <u>Forging Legitimacy in Silicon Alley</u>
Janine Nahapiet	Templeton College, University of	Paper Available: <u>Creating Organizational Capital</u> <u>Through Intellectual and Social Capital</u> (with Michael Earl)

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	Oxford	
Johannes M.	Wharton, University of	Paper Available: <u>Towards a Systematic Analysis</u> of the Market Convergence Phenomenon (with
Pennings	Pennsylvania	Phanish Puranam)
Annie Pye	University of Bath	Paper Available: <u>Organizing as Explaining and</u> the Power of Social Capital: The quest for a theory of action?
Rhonda Reger	University of Maryland	Knowledge, Social, Organizational, and Reputation Capital: Keys to Creating Financial Value in the Management Consulting Industry (with David Lepak and Tim Bourgeois)
Joe Labianca		Paper Available: Negative Relationships in Organizations: The Case for Negative Asymmetry in Social Networks

**Light Working Dinner (in parallel with Poster Session)** 

Thursday, February 10

7:00-7:30 Breakfast (families welcome)

7:30-10:00 Session on Structuration Theory

Chair: Scott Poole, Texas A & M

Panelists:

Scott Poole	Duke	Paper Available: <u>Methods for the Study of Structuration in Information Technology</u>
Noshir Contractor	Illinois	Paper Available: <u>Structuration Theory and Self-Organizing</u> <u>Networks</u>
Joerg Sydow	Free University of Berlin	Paper Available: <u>Structuration Theory in Action:</u> Managing Organizational Boundaries in Interorganizational Networks Included Slides

4:00-5:00 Snacks (and welcome to new arrivals)

5:00-7:00 Empirical Approaches to Interorganizational Social Capital

**Chair: Gordon Walker** 

Panelists:

Toby Stuart   Parkelov   Paper Available: Network Effects in the Governance of Strateg	Gordon Walker	II SIVII I	Paper Available: <u>The Small World of Firm Ownership in Germany</u> <u>- 1993-1997</u>
Alliances in Biotechnology	Toby Stuart	Stuart Berkeley	Paper Available: <u>Network Effects in the Governance of Strategic Alliances in Biotechnology</u>

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Woody Powell	Stanford	
Fabio Pammolli		Paper Available: On the Nature of Markets for Technology: Lessons from the Pharmaceutical Industry with Massimo Riccaboni
Woody Powell		Paper Available: Not Your Stepping Stone: Collaboration and the Dynamics of Industry Evolution in Biotechnology

7:00-8:00 Light Working Dinner

8:00-10:00 Session on Knowledge

**Chair: Arie Lewin** 

Panelists Selected from Organization Science Special Issue on Knowledge

Timothy Devinney	The Process of Knowledge Creation in Organizations
Tammy L. Madsen	Paper Available: A Dynamic Model of Knowledge Transfer and Firm Retention
Susan K. McEvily	Paper Available: <u>Measuring Key Dimensions of Knowledge: An</u> <u>Illustration for Technological Knowledge Figures</u>
Steven Postrel	Knowledge-Based Theories of Work Organization
Patrick Reinmoeller	Knowledge and Time: A Forgotten Factor in Knowledge Management

# Friday Feburary 11

7:00-7:30 Breakfast (families welcome)

7:30-10:00 Workshop/Tutorial on Social Capital

Chair: Paul Adler (USC) Paper Available: Social Capital: The Good, the Bad, and the Ugly

### Presenters:

Ron Burt	INSEAD/Chicago	Paper Available: Network Sociological Perspectives
Rod Kramer		Paper Available: <u>TRUST AND DISTRUST IN</u> ORGANIZATIONS: Emerging Perspectives, Enduring Questions
Michael Woolcock	World Bank	Paper Available: <u>Development Studies Perspective</u>
Shaul Gabbay	Technion	Paper Available: Interlevel Relationships

4:00-4:30 Snacks

4:30-6:30 Session on Social Capital Between Organizations

**Chair: Hans Pennings (Wharton)** 

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Discussant: Andy Van de Ven (University of Minnesota)

Panelists:

Morton Hansen		Paper Available: <u>Social Capital in Organizations: Capital or Liability</u> (with Joel Podolny and Jeff Pfeffer)
Glenn Hoetker, Will Mitchell	Michigan, Michigan	Paper Available: <u>The Impact of Buyer Status and</u> Supplier Autonomy on Supplier Autonomy in Stable and Dynamic Networks (with Anand Swaminathan)
		Paper Available: <u>Analysis of Business Network</u> <u>Dynamics</u>

6:30-8:00 Dinner (on your own)

8:00-10:00 Session on Social Capital Within Organizations

**Chair: Herminia Ibarra (Harvard)** 

Discussants: Roberto Fernandez (Stanford), Larry Prusak (IBM Consulting)

Panelists:

Yrjo Engestrom	U. Helsinki & U. C. San Diego	Paper Available: <u>The Materiality of Social Capital</u> (with Heli Ahonen & Jaakko Virkkunen)
Martha Maznevski	University of	Paper Available: <u>Social Capital, Social Networks, and</u> International Management: A View of Multinational Teams in a Multinational Corporation" (with Nicholas Athanassiou and Lena Zander)
Jon Gant	Indiana	Paper Available: Social Capital and Organizational Change in High-Involvement and Traditional Work Organizations in Steel Mills" (with Casey Ichniowski and Kathryn Shaw)

**Saturday Feburary 12** 

7:00-7:30 Breakfast (families welcome)

7:30-10:00 Session on Absorptive Capacity

Chair: Dan Levinthal, Wharton

Panelists:

		Paper Available: <u>The Acquisition of Competitive Capabilities</u> <u>As Social Learning</u> With Alfred Marcus
Shawn Lofstrom	Maryland	Paper Available: Absorptive Capacity In Strategic Alliances: Investigating the Effects of Individuals' Social and Human Capital on Inter-Firm Learning
		Paper Available: Absorptive Capacity and Firm Knowledge:

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Sharon	Rice	Separating the Effects of Public Knowledge, Flexible Firm
Matusik	University	Boundaries and Firm Absorptive Abilities

4:00-4:30 Snacks

4:30-6:30 Steve Kerr (Chief Learning Officer, GE) on the development and diffusion of knowledge.

6:30-8:00 Informal Working Dinner

8:00-10:00 Fireside Chat, with featured guests Steve Kerr, and Larry Prusak.

**Sunday February 13** 

7:00-7:30 Breakfast (families welcome)

7:30-9:15 Conference Conclusions and New Directions

Chair: Terri Griffith, Washington University

### Panelists:

Woody Powell	Stanford
Kaye Schoonhoven	U.C. Irvine
Andy Van de Ven- To be Confirmed	Minnesota

9:15-10:00 Business Meeting and Closure